



Gabriel Schandl, CSP

Master Gabriel Schandl is a passionate entrepreneur, service lover, author, lecturer and dedicated business coach. He studied economics in Linz and Siena (Italy). Born in Salzburg, he was awarded the coveted Constantinus Award from the Chamber of Commerce. Furthermore, he is one of few German speakers named as a "CSP" (Certified Speaking Professional) by the American "National Speakers Association." He is a lecturer at the Fachhochschule Puch-Urstein and, as part of a survey of managers and personnel directors, he was recommended as one of the 100 best social skills providers by the journal "Gewinn." Gabriel Schandl was himself successful in sales, and brings this experience to his practical lectures and seminars. He knows how to inspire the participants with his humorous, inspiring and charming ways and to communicate his knowledge of success, true to his motto "Love what you do." From 2014 to 2016, Gabriel Schandl was a Board Member and the Chapter President of the GSA (German Speakers Association).

» "Personality thrills – the new way to enjoy performance"

Topic

» "Give your best – the way to the enjoy performance"

- The power of attitude – We decide daily
- How to think in terms of solutions, overcome problems and accomplish your goals
- How to recognise and activate the true factors enjoying performance and increase your success effectively

» "Best sales performance – independently and confidently close sales"

- Finally, it's Monday – Love what you do!
- How to use the Columbo method to track and resolve your customers' problems, and generate buzz
- How to use the right tools to come to a deal within 5 steps and noticeably increase your profits

» "Towards peak performance – the triad of success"

- How to create powerful images, unleash energies, and create inner enthusiasm using the power of goals
- How to create an environment for maximum performance, create a team flow and achieve peak performance
- How to establish harmony between customers, products and employees and thus spark excellent service

References & Press

"Gabriel Schandl scored prime resonance with his lectures."
Salzburger Nachrichten

"Schandl himself is a highly booked speaker and lecturer. In each of his areas of speciality, one of his top priorities is: Provide benefits."
CHEF Info

"Gabriel Schandl cast a long spell on his audience."
Oberösterreichische Nachrichten



"Gabriel Schandl belongs to one of the most outstanding personalities on the coaching scene."
Dr. Ernst Balla, Corporate Human Resources, voestalpine AG

"In my role as TEDx Ambassador, I meet up to 100 speakers per year on their way to the stage. Working with Gabriel is an absolute pleasure, even though he could make any coach unemployed."
Niki Ernst, TEDx Ambassador

» Inspiration

- People, books and events that inspire me:
- The birth of my children
- The death of loved ones
- Both, because they remind me how precious our lives are and can be

Fees & Languages

Speech	Category E Daily
Rate	Category D
Languages	 

Travel expenses

