



Harald Psaridis

“Frontline Leadership – Lead and proceed by example”

Harald Psaridis is an entrepreneur and coach for sales leadership experts. He earned his expert know-how in his 25-year activity in sales management for several well-known financial service providers. Influenced by his passion for sales development, he has conducted over 10,000 job interviews and accurately selected people for his team who were the perfect match and led to top results. In his seminars, coaching and presentations, he is able to entertain and develop participants with his practical knowledge and experience. He is a man of the field for the field, who inspires and motivates through his motto “Lead by example”.

Themes

› Frontline Leadership – Lead and proceed by example

- How to define your vision, determine objectives, and implement quickly and engagingly with your team
- How to inspire, motivate, and create team spirit with your employees through exemplary performance
- How to approach and master daily sales challenges and significantly increase profit

› Speech is silver. Action is gold:

- The ability to be able to lead oneself in a results-oriented way is a key skill for any professional and personal success
- Find out about 12 workouts that allow you to train your implementation competencies like a muscle
- Learn how to activate your willpower, your self-discipline and your perseverance at any time to convert your plans into results

› Sales Leadership – How to recruit and integrate the best salespeople

- How to find and attract the right people for your business
- How to correctly incorporate, guide, and direct your newly won-salespeople
- How to work out career prospects with your employees, develop and promote them, and create value for all stakeholders

References & Press

“When Harald Psaridis lectures on leadership and trains employees, you can feel his passion for the subject, his experience at all levels of leadership and his personal achievements, especially in motivation, recruitment interviews, and in sales. He is a man of practical experience.”

Josef Paul Puntigam, retired Brigadier, Austrian Armed Forces

“I experienced Mr. Psaridis as an absolute motivator. He knows what he’s talking about. His way of conveying content is incomparable. I 100% recommend Mr Psaridis as a trainer, speaker and coach. You won’t find anyone better in Austria.”

Robert Simak, Erste Bank Austria

“From the very beginning, he captured me with his enthusiasm and his winning personality. You can tell that Harald Psaridis has put his every word to the test and embodied them a thousand times. He is the absolutely most authentic top speaker!”

Christoph Bärffuss, Zurich Insurance Switzerland

Inspiration

› People, books and events that inspire me:



“In 1993, as a young entrepreneur, I was invited to a seminar by Tony Robbins in Brussels.

After four incredible days with over 7,000 people, I knew one thing: One day I also wanted to stand on stage and talk to so many people, touch their hearts and convey know-how.”

Fees & Languages

Keynote speech E

Daily rate E

Languages  

Travel costs

Oberwaltersdorf / A



Media



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